

April 9, 2026

To our Valued Distribution Partners,

Mitsubishi Materials USA Corporation would like to thank you for your business and continued support during this unique time in our industry!

Carbide tool manufacturers globally have been enduring unprecedented APT supply and pricing challenges in their respective markets. APT pricing has risen more than 500% since April 2024 with additional increases likely in the future. It's easy to see how this circumstance could possibly create issues.

Effective immediately; Mitsubishi Materials USA Corporation isn't accepting **blanket orders** or **bulk buys pre-price increase**. This policy will remain in effect until further notice.

Mitsubishi Materials USA Corporation possess a reliable supply chain of products despite the current situation. We're simply being proactive to ensure we maintain an adequate supply of products to meet our customers' needs. Be confident when you place purchase orders at normal volumes with MMUS, they will be shipped!

As always, our goal is to provide industry-leading products at competitive prices. We appreciate your business and look forward to continued growth and mutual success in the future.

Best regards,



Steve Dudleson
National Sales Manager - Cutting Tools Division
Mitsubishi Materials USA Corporation

"We will become the respected leader in our industry, by providing unique materials, products and solutions which satisfy our customers' needs."

 **MITSUBISHI MATERIALS U.S.A.**

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